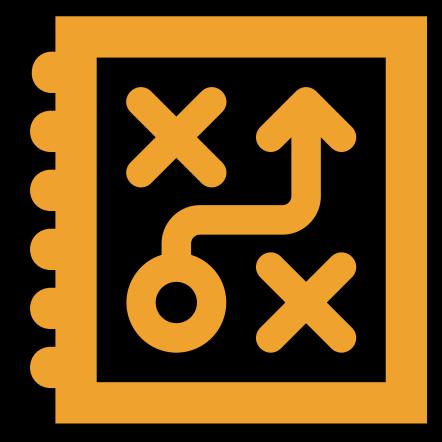
# Ghosts from Fiscal Past, Present & Future

The Presidents Fire Side Chat



How did the tools we use change how, what, and when we do our job?



# TOOLS OF THE PAST



### LEDGERS



### DOUBLE-ENTRY BOOKKEEPING



NO	DATE	DESCRIPTION	DEBIT	CREDIT	BALANCE
1					
2					
3					
4					
5					
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7					
8					
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11					
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# Sundstrand



#### At the Heart of the Business World

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Were he wang too delications and presen-

SHIRDING ARRIVATION OF THE COMPANY DUSTRIED BALL & A.A.

BOOKKEEPING, ADDING, CALCULATING MACHINES

#### Again Sundstrand scores!

Nothing to "think" about -- just focus the key

to every gran because unique from New York as New York Transition, was left being the first given fine New York and the State of the that offe pear late a little come a filter.

Activities on the New Assessment is an despite and the property of the Community of the Com

BROOKENS ADDING MALIOUS CH.

ADDING AND FIGURING MACHINE with DIRECT SURTRACTION



WE THEN SEW IT AT HE SEPARATE AT THE SERVICE SECTION SHOW NOW THERE ATT DET THE

### "DUMB TERMINALS"

#### Price Slashed! New VT52 Video Terminals \$1350.

Limited quantity.



If you need data entry or editing terminals, now's the time to buy. And Digital's feature-full VT52 is the one to buy

A two-mode keypad, one for generating program-compatible numeric codes, the other for invoking user-defined functions. A wide range of cursor functions, including direct cursor addressing. Forward and reverse

Priced to sell, designed to perform. New VT52 video terminals. For delivery details, call 800-258-1728 toll-free, 8 to 5 ET (in New Hampshire, Alaska and Hawaii, call 603-884-7240). Sorry, no discounts.

Digital Equipment Corporation 522 Amherst Street Nashua, NH 03063

#### **LOTUS 1, 2, 3**

A:B26: (,0-) [W12] @SUM(B13..B25) Worksheet Range Copy Move File Print Graph Data System Quit End the 1-2-3 session Α Net Sales 50 Cost of Goods Sold / Sales 172,280 \$648,070 137,900 92.750 245,140 \*\*\*\*\* **Gross Profit** (137,900)(172, 280)(92,750)(245, 140)(\$648.070)\*\*\*\*\* \*\*\*\*\* \*\*\*\*\* Operating Expenses Wages 22,500 27,500 22,715 30,340 \$103,055 Salaries 32,500 32,500 32,500 32,500 \$130,000 Rent 4,500 3,600 4,400 3,800 \$16,300 Telephone & Utilities 2,575 2,699 2,767 2,898 \$10,939 Insurance 10,700 10,700 10,700 10,700 \$42,800 Advertising 1,250 2,100 4,000 2,200 \$9,550 Maintenance & Repairs 17,208 17,996 20,184 18,555 \$73,943 Gas & Oil 1,520 1,075 1,247 1,659 \$5,501 Depreciation 1,800 2,000 2,200 2,400 \$8,400 Travel & Entertainment 1,500 3,000 2,500 4,500 \$11,500 Non-Income Taxes 4,550 4,858 4,967 5,205 \$19,580 Other Operating Expenses 0 \*\*\*\*\*\* \*\*\*\*\* \*\*\*\*\* 26 Total Operating Expenses 108.028 \$431,568 108.180 114.757 100,603 \*\*\*\*\* \*\*\*\*\* \*\*\*\*\* Net Operating Income (238,503)(280,308)(359,897) (\$1,079,638) (200,930)income.wk3



# TOOLS OF THE PRESENT



## **EXCEL**



1985-1990



2003-2007



1990-1994



2007-2010



1994-1995



2010-2013



1995-1999



2013-2019

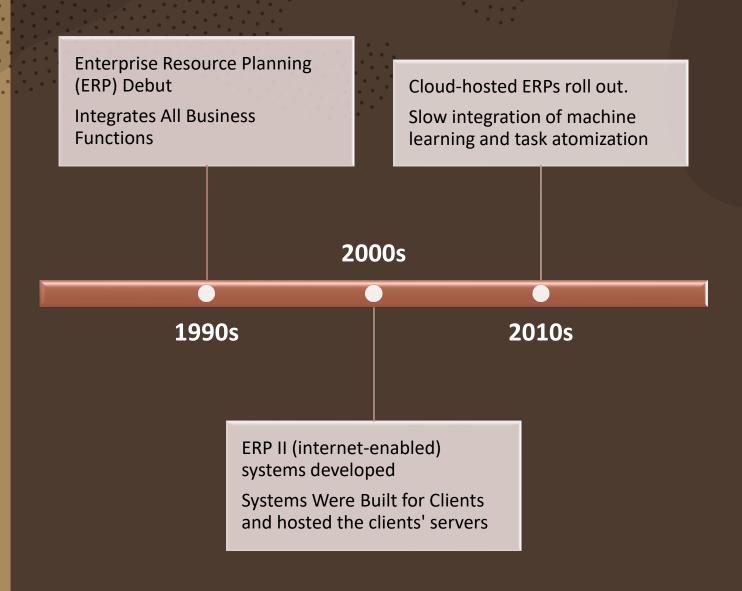


1999-2003



2019-Present

# ENTERPRISE RESOURCE PLANNING (ERP)





# WHAT ISN'T IN THE CLOUD?



**EVOLVING** 

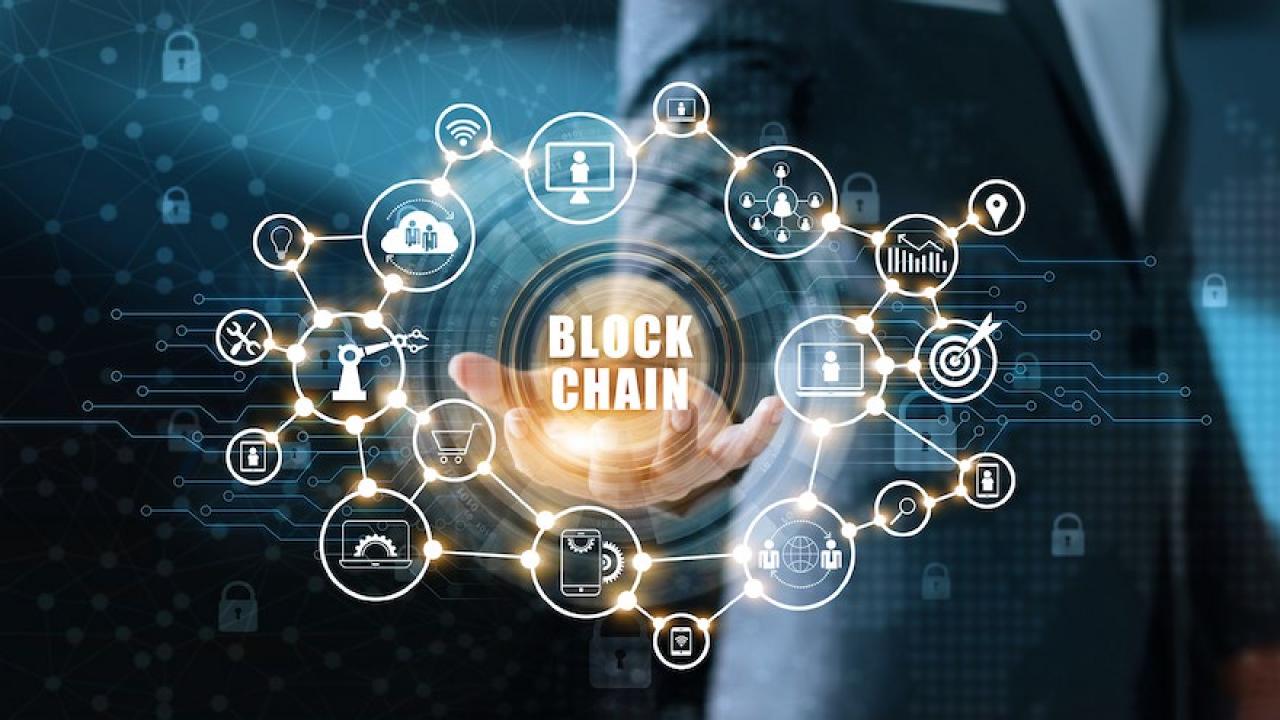
# TOOLS OF THE FUTURE

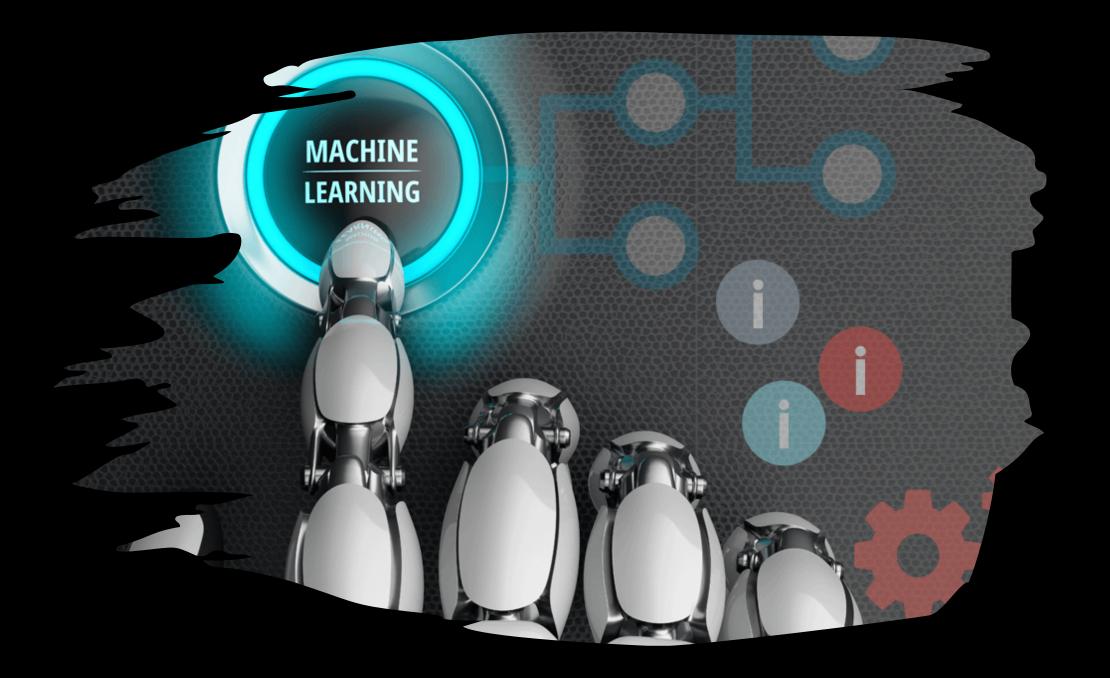


# ARTIFICIAL INTELLIGENCE (AI)











# WHAT DID NOT CHANGE?



